4 Fresh Solutions to 5 Employer Challenges



Е	mployer Challenge	Strategic Solution				Constitution of the second of
Most employers face these 5 common healthcare problems. How do you deliver cost-containment while adding benefits employees will use and want? Non-insurance services fill the growing gap with high-touch care and real savings to employees, while driving bottom line savings for the employer.		Telehealth	Doctors Online	Advocacy Plus	freshSaving	A FRESH APPROACH TO BENEFITS BONNIE BENIE Member # 000042164 Group # BENIES100 This is not Insurance.
1	Medical insurance rates and medical claims increase at twice the rate of inflation.	©		②		Telehealth redirects unnecessary ER, urgent care and primary care office visits away from the health plan. Doctors Online redirects some unnecessary specialist visits. Advocacy (price transparency, navigation tools and medical bill review) drives savings, satisfaction and consumerism. Strong turnkey engagement programs drive high utilization. Self-funded employers create ROI with a fixed budget item versus variable claims cost.
2	Employee out-of-pocket cost exposure increases yearly. This embarrasses employers and scares employees.	•	•	•		Employees save with no-cost, direct access to board-certified physicians — from family practitioners to specialists (psychologists, alternative medicine, and more). Advocacy services equip employees to be knowledgeable healthcare consumers, thereby saving money and providing peace of mind. Employees save hundreds to thousands per year and fill the gap of shrinking benefits with 9 best-in-class savings networks including Rx, Dental, Vision, Chiropractic and more.
3	Employers change carriers and/ or plan designs frequently. This frustrates and confuses employees.	•		•		Increased access to care and expert advice with Telehealth and Doctors Online are indispensable with carrier changes and shrinking networks. Advocates help navigate annual benefit plan decisions, find providers and get appointments within the new network, saving employees time and frustration. The 9 savings networks from freshbenies are unaffected by carrier changes, giving the member continuity with providers like dentists, optometrists, chiropractors and more, which greatly increases usage over time.
4	HR doesn't have the time, desire or training to teach employees to be better consumers.					Advocacy support saves HR hours of time, many embarrassing conversations and significant liability. Employees are given a Personal Health Pro® who is truly agnostic from the health plan which gains employee trust. Their Health Pro® provides expert guidance and research to help employees get the most out of their benefits package and make smarter healthcare decisions.
5	Despite high health plan costs, employers want to communicate value and offer support to all employee populations and their families, particularly in a tight labor market.					A non-insurance benefit provides high value with low cost. A solution that includes the employee's legal dependents helps the entire family. Multiple options for unbenefited employees (part-time, contracted workers, etc.) A turnkey member engagement system that drives usage 10 times over the national average.